



July 2, 2007

Mr. Steve Longoria  
Aanko Technologies Inc.  
607 Elmira Road, Suite 191  
Vacaville, CA 95687

**SUBJECT: Department of General Services, Procurement Division Emergency Plan and Standardized Emergency Management (SEMS) / Continuity of Operations Plan (COOP) Emergency Procurement Vendor Matrix**

Dear Mr. Longoria:

Aanko Technologies Inc. recently completed work on the Department of General Services Procurement Division Emergency Plan, Standardized Emergency Management System (SEMS)/COOP Emergency Procurement Vendor Matrix, and Gap Analysis Report. The Plan and Matrix provided to us will greatly enhance our ability to continue with the Department's mission critical business functions in the event of a disaster, and to fulfill our statewide procurement responsibilities as delegated to us through an Administrative Order from the Governor's Office of Emergency Services.

The materials provided to us were customized to meet our Department's needs. They not only fulfilled the terms of the contract, but they greatly exceeded our expectations in many areas. In particular, the SEMS/COOP Emergency Procurement Vendor Matrix, whereby your team coordinated a capabilities assessment using the Federal Target Capabilities List by establishing relationships with vendors throughout the state, in order to integrate over 20,000 vendor contracts into a user-friendly system to rapidly obtain supplies and services during local, regional and statewide disasters affecting the State of California.

Thank you for providing our organization with a very useful plan and SEMS/COOP Emergency Procurement Vendor Matrix for responding to emergencies and disasters. I would recommend Aanko Technologies Inc. to any organization desiring a comprehensive Emergency Management approach.

Sincerely,

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