



**PORT OF REDWOOD CITY**  
San Francisco Bay

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December 8, 2012

Mr. Steve Longoria  
Aanko Technologies Inc.  
607 Elmira Road, Suite 191  
Vacaville, CA 95687

**SUBJECT: Emergency Management Support – Letter of Reference**

Dear Mr. Longoria:

The Port of Redwood City is the only deepwater port in south San Francisco Bay. Strategically located between San Francisco and Silicon Valley, the Port is a key component of water emergency operations for the Bay Area. Since January 2003, we have used Aanko Technologies, Inc. (Aanko) to help meet our federal and state homeland security requirements.

Accomplishing our strategic homeland security goals over the last 10 years has been no easy task, requiring Aanko to work with internal and external stakeholders, including the US Coast Guard, and local and federal law enforcement on a myriad of projects. One of our key 2010 goals was to improve our operational capacity and capability to respond to regional catastrophic disasters. With this in mind, the Port of Redwood City was selected as the lead exercise site location for Golden Guardian 2010, with a terrorist attack on Bay Area ports as the main scenario. Aanko led the regional exercise planning and evaluation at our Port with full approval of the California Emergency Management Agency.

Aanko conducted comprehensive local and regional plan reviews and tabletop and functional terrorism response scenario exercises with Port staff and city, county, regional, state and federal partners. This building block approach culminated in the largest multi-agency, public-private partnership full scale exercise in Golden Guardian history, including direct participation of FEMA and the California National Guard. We also received site visits by the Secretary of the California Emergency Management Agency, Matthew Bettenhausen, and other federal, state, regional, and local VIPs. This exercise was a productive and outstanding success.

Aanko's continued exceptional expertise validates our trust in your work over the years, resulting in our achieving many noteworthy operational outcomes. I highly recommend you and your Aanko Team for any homeland security and emergency management projects. Your Aanko Team is highly professional, great to work with, and always exceeds our expectations. I am confident other future clients will gain similar results.

Sincerely,

Michael Giari  
Executive Director

*Port Commissioners*  
Richard S. Claire  
Tom Cronin  
Richard "Dick" Dodge  
Ralph A. Garcia, Jr.  
Lorianna Kastrop